

A BIG THANK YOU

Thank you for sharing our vision to help people with asthma and allergies. However you decide to fundraise, you are providing services and potentially life-saving support to patients and their families.

If you're new to fundraising, it might seem a little overwhelming at first. Don't worry! We'll be with you every step of the way to give you advice and support.

By fundraising for the Asthma and Allergy Foundation of America (AAFA) and Kids With Food Allergies (KFA) you'll make a difference to millions of Americans living with asthma and allergies. Our generous donors, fundraisers and partners make our work possible. Your continued support provides on-going programs for patients.

Your reasons for supporting AAFA and KFA are likely very personal and powerful. This passion will be your greatest asset, and we are honored to be a part of your journey. Please feel free to share your stories and experiences with us. We would love to hear from you!

HAPPY FUNDRAISING and THANK YOU for your support!

Donor Relations



This guide is intended to help you plan your fundraiser and give you some ideas and tips to make it successful. In it you'll find information about:



Planning and Organizing



Fundraiser Ideas



Promoting Your Event



Fundraising Tips



Information About AAFA And More!



If you have any questions, please don't hesitate to contact us by phone at **1-800-7-ASTHMA** or by email at **info@aafa.org**.

What we can do, **BECAUSE OF YOU...**

\$25

provides educational information to a support group \$75

trains a healthcare professional at AAFA's Asthma Management and Education Program \$100

provides 10 newly diagnosed patients or families with free customized educational materials \$250

provides a week of Ask the Allergist which provides personal and unique answers for patients by a Board-certified allergist, free of charge

AAFA is proud to receive high ratings from Charity Navigator, Better Business Bureau, National Health Council and more. We earn these ratings by offering quality programs and services while keeping administrative expenses low. The funds you raise will be used to make a difference for those who need it!













Build Your FUNDRAISING PLAN

Any event, no matter how big or small, can be planned and organized with a few simple steps. Each event is unique, but here are some easy ideas to get you started:



Pick something to do...if it's your first event, keep it simple and stick with what you know. No matter what you decide, choose an activity that you enjoy! This should be fun.



Choose a date, place and time that will be easy for people to participate. Keep in mind conflicting events, holidays, and sports or school happenings.



If you're hosting an event, choose a suitable venue and tell them it's for a fundraising event. Don't be afraid to ask for discounted, donated or free services.



Ask for help. You can't do everything yourself, so don't be afraid to ask for help!



Tell everyone! The more people who know, the more money you can raise, the more people you will help! You'll probably need to tell people more than once. Make posters, emails, letters, Facebook and Twitter posts.



Fundraise. The easiest way to raise money is to ASK. This is often the least comfortable step, but remember - the answer to the question you never ask is always NO. Collect donations online or in person, and send them in to AAFA.



Keep in touch! We hope you have a safe and successful fundraiser, but spreading awareness and education are invaluable too! Whether you raise \$10 or \$10,000, every dollar makes a difference to those managing asthma and allergies.



FUNDRAISING IDEAS

There are hundreds of ways to fundraise – but which is right for you? It's time to be creative! Some people use a personal challenge like a marathon to fundraise. Others prefer to do something social like host a bake sale or trivia night. Whatever you decide, make sure to choose something you'll enjoy. Here are some ideas to help you get started:



Workplace Ideas

- Dress down days
- Coin war
- Auction/raffle a vacation day



Sports and Games

- Marathon
- Triathlon/Ironman
- Walk/Run/Cycle 5K
- Trivia Night
- Yoga/dance lessons



Special Occasions

- Birthdays
- Weddings
- Anniversaries
- Holiday party
- Costume party
- Rather than favors or gifts, make or suggest a donation



School and Community

- Karaoke night
- Jean day
- Car wash
- Book sale/bake sale
- Auction/raffle
- Lemonade stand
- Dinner
- Picnic/BBQ
- Make and sell t-shirts, bracelets, etc.



In Honor and Memory

- Fundraise in honor of a loved one living with asthma/allergies
- Fundraise in memory of a loved one

MY IDEAS

ent:	
ent Name:	
ate:	
cation:	
ho to Invite:	

If you have any questions, contact us! We'll help you think it through.



PROMOTING Your Event

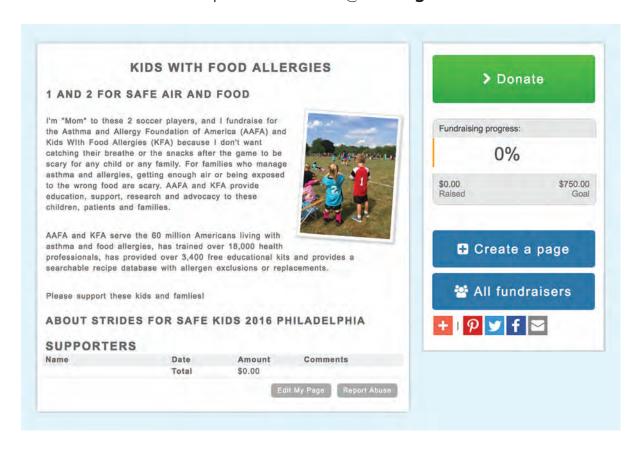
CREATE A FUNDRAISING PAGE

Once you have your fundraising event chosen, you will want to provide supporters an easy way to donate and find out information about your event. The easiest way to collect your donations is by creating an online fundraising page. It's simple to set up and easy to share with friends, family, and colleagues. Donations are automatically sent to AAFA – saving you time and effort, while also assuring donors their contributions will support the mission of AAFA.

Getting started is easy! It only takes a few minutes to create your personal and free fundraising page.

Visit **aafa.org/fundraise** to set up a fundraising page. On this page, you'll be prompted to create an account with an email address and a password that you choose. Once your account is created, you can create a fundraising page where you'll be able to tell your story, set a fundraising goal and upload a photo. This page can be shared in emails, on Facebook, Twitter and more! Donations made through this page will be tracked toward your goal, and you can always edit the information as needed.

For assistance in setting up your fundraising page, please email **info@aafa.org**.

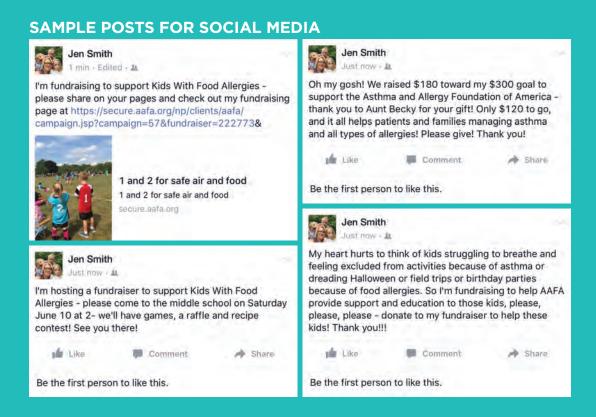


USE SOCIAL MEDIA

Social media is a simple and effective way to spread the word about your fundraising. You may be amazed with some donations you receive from people you would never expect.

Top tips for using social media:

- Post links about your fundraiser
- Regularly post updates about your fundraising efforts
- Ask your friends to 'like' or 'share' your status
- Tag/mention friends who have donated
- Share pictures and videos
- Tell people 'why' your personal reason for supporting our mission



AAFA



facebook.com/AAFANational



instagram.com/AAFANational



@AAFANational



youtube.com/AAFANational

KFA



facebook.com/kidswithfoodallergies



instagram.com/kidswithfoodallergies



@kfatweets

PERSONAL COMMUNICATIONS

An easy way to fundraise is to craft a heartfelt message to the people you know - you can share details of your fundraising efforts with your friends, family, co-workers - and encourage them to share your message too! Feel free to share pictures and stories. To help you with your fundraising efforts, we crafted a sample email for you to use - edit it in any way that feels right to you!

Dear (INSERT NAME OF YOUR FRIENDS AND FAMILY HERE!)

I am doing a fundraiser to support the Asthma and Allergy Foundation of America (AAFA). Did you know that nearly 60 million Americans are living with asthma and allergies? And that 1-in-13 kids in the US has a food allergy?

Well, AAFA and KFA are the ones to help all those people - they provide life-saving information and education through their blogs and online forums. They train patients, families and health care providers on the latest treatment information, and so much more.

I'm fundraising to support their mission because (FILL IN YOUR REASON FOR FUNDRAISING HERE).

I'd really appreciate a donation to support my fundraiser (DETAILS ABOUT YOUR FUNDRAISER - LIKE THE DATE, PLACE, LINK TO YOUR FUNDRAISING PAGE, ETC)

AAFA is only able to reach all those people and patients with support like ours, and I am proud to support their mission!

Please support my fundraiser and those managing asthma and allergies today, and share with your friends and family too. We can truly make a difference together!

Thank you!

(INSERT YOUR NAME OR OTHER NOTES)









Now that you're on your way to a successful fundraising event, make sure to keep the below tips in mind:



Stay safe - Whatever you're doing to raise money, make sure it's legal and safe. If you have any questions, reach out to us for help.



Have fun - Enthusiasm is inspiring and contagious. People will be more likely to help you reach your fundraising goal if they see your passion. Sharing your story and inspiration will help motivate your supporters.



Aim for the sky - Set a fundraising goal and tell everyone about it. Know the impact your efforts will have on patients and families and share this information with your supporters.



Know your cause - You may get questions about AAFA and KFA, or about asthma and allergies. AAFA has plenty of educational materials that you can copy and share with your donors. Visit **aafa.org/store** to find free PDF handouts, brochures and educational materials. **The following pages can also be copied and distributed to share the valuable work AAFA does.**



Get online - Use email and social media to spread the word about your event. Your online fundraising page is quick and easy and personalizes your fundraising, while allowing supporters to donate online.



Make the ask - Keep your reason for fundraising front of mind. People will be honored to be included in your fundraising efforts. Remember the number one reason people donate is because they were asked!



Double up - Many companies have a gift-matching program. Ask your donors if their employers would be willing to match their gift.



Make headlines - Talk with your local media, newspapers or radio stations to spread the word about your event.







YOU ARE SUPPORTING:

The Asthma and Allergy Foundation of America (AAFA) is the largest and oldest nonprofit in the United States dedicated to people with asthma and allergies. AAFA's mission is to improve the quality of life for people with these diseases through education, advocacy and research.



EDUCATION

AAFA offers extensive educational resources and news for managing asthma, food allergies and allergic diseases. Learn more at **aafa.org/programs**.



ADVOCACY & PUBLIC POLICY

AAFA supports public policy initiatives that improve and protect quality of life and treatment options for those affected by asthma and allergies. Learn more at aafa.org/advocacy.



RESEARCH

AAFA is the only patient organization in the United States that funds research grants for asthma and allergies. We work closely with respected healthcare professionals and researchers to better understand the issues and challenges that impact a patient's life. Learn more at **aafa.org/research**.



KIDS WITH FOOD ALLERGIES

A division of AAFA, Kids With Food Allergies (KFA), is the leading national online support community for families dealing with food allergies and anaphylaxis. KFA offers the much-needed support and resources to help manage and treat food allergies and improve quality of life. Learn more at **kidswithfoodallergies.org**.

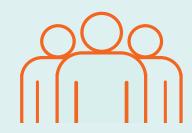






AAFA AND KFA BY THE NUMBERS

AAFA has served patients for over 60 YEARS



2,500+ online Asthma Community members

52,000+ online Food Allergy Community members



Almost
25 MILLION Americans
have asthma

60
MILLION
Americans
live with asthma
and allergies



KFA provides a free searchable database with **1,200** recipes



1 IN 13 kids in the U.S. has a food allergy



10 people die each day in the U.S. from asthma



AAFA has trained more than **18,000** allied health professionals 3,400

educational kits to patients and families



800-7-ASTHMA • aafa.org
facebook.com/aafanational
twitter.com/aafanational



215-230-5394 • kidswithfoodallergies.org
facebook.com/kidswithfoodallergies
twitter.com/kfatweets



If you collect your donations in person, please contact info@aafa.org or 1-800-7-ASTHMA for more information on how to send the donations to AAFA.

